



ECOS 5.2 Training session in February 2018 Now open for registration

Dear ESA Bidders,

The latest version 5.2 of ECOS contains major new features of great interest to speed up the elaboration and presentation of your financial proposals and to ease the management of your sub-contractors:

- The possibility to define **Equivalent Manpower** for Budgetary Sub-contractor provisions in order to produce complete project staffing reports.
- Using a **real case example**, we will demonstrate how to build a tender file, customize WBS and produce PSS-A forms for a study type **small proposal** of 10 Work Packages within **less than half an hour**.
- The possibility to perform **global edits in WP Titles** with the support of the Excel Find and Replace and/or strings functions.
- We have released the so-called **Price Matrix Summary** that allows to prepare **customized table synthesis of your prices**. This is very useful for presenting the tabular synthesis of the price(s) into the core document of your financial proposal or preparing large price tables when required in some Special Conditions of Tender.
- The **Turbo Data Entry** that allows entering manually most of the data in Excel or importing /exporting resources quantities per Work Package from/to your ERP interface files.
- **Travel Plans** can be built in a matter of no time thanks to the use of **Travel Libraries**.
- The **Payment Plan** now can be presented with **TO + n** dates format.
- Geo-return requirements can now be specified for **clusters of countries** and adjusted on your Tender file.

Please be informed that a training session based on the latest ECOS 5.2 version is organized on the following dates:

Tuesday 27th and Wednesday 28th February 2018
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Do not wait too long... Bookings will be recorded on the first booked, first served basis.

We normally do not accept more than 2 representatives of the same company at a given session to maximize the number of companies that can receive ECOS 5 training. Should you want to book more than 2 persons at a given session, their names will be recorded on a reserve list that will be cleared one week prior to the concerned training session.



Please note that you must already be acquainted with basic concepts of ESA procurement process.

If not, you may visit our Industry Portal at:

http://www.esa.int/About_Us/Business_with_ESA

If you never used or only tried once ECOS before, we strongly recommend that you first get the Full Self-training Manual available for download on EMITS and complete it before attending this training. This will allow you to keep up with more confidence the training rhythm over the two days and may trigger some questions that will be answered during the training session.

Aim to register at the ESTEC security gate **not later than 08h15** in order to avoid long queues to get your security pass. The course will commence sharp at **09:00** on the first day and will conclude at **16:30** on the second day. Thank you for making your travel arrangements accordingly (**European flight not earlier than 18H30 for the return flight**).

ECOS Training courses are free of charge. Costs for accommodation, travel, etc. are for the participant's own account.

Course Location

ESA/ESTEC
Keplerlaan 1
2200 AG Noordwijk
The Netherlands

Apply to:
Email: ecoshelp@esa.int

Further logistic details shall be provided once your registration will have been approved. We hope that you will enjoy using ECOS 5 and that it will greatly contribute to your business success with ESA.